



LEICHT

-JOBTITEL-

-JOB(SUB)TITEL-

LEICHT is the leading premium brand in the national and international kitchen trade. With our kitchens, we realize unique living spaces. As a company, we stand for innovative strength, individuality and high quality. A secure workplace, a family environment and unique development opportunities characterize working at LEICHT. Become a part of the LEICHT family.

We are looking for an experienced Area Sales Manager to develop and manage our trade partner network across Greater London and South UK.

YOUR TASKS

- Develop a high-quality dealer portfolio through a mix of existing accounts and new LEICHT partners
- Analyze regional market potential and develop tailored growth strategies
- Support existing retail clients and acquire new retail partners, assisting them in establishing and growing their business
- Advise trade partners on showroom concepts and brand presentation
- Ensure a consistent premium brand experience across all customer touchpoints
- Implement the sales objectives and strategies agreed with senior management within the assigned territory
- Conduct on-site training and product training sessions, and accompany trade partners to events at LEICHT in Germany
- Represent LEICHT at international trade fairs
- Manage reporting and data maintenance in the company's Customer Relationship Management System

ANSPRECHPARTNER

Elvira Zahner



0717140291

[JETZT BEWERBEN](#)

Professional

- Several years of field sales experience in the furniture sector, ideally in the kitchen industry
- Experience in the premium segment
- Commercial training or a business-related degree
- Strong negotiating skills
- Proficient in MS Office and Customer Relationship Management Systems
- Native English speaker; German language skills are an advantage

Personal

- Entrepreneurial mindset and strategic thinking
- High self-motivation and hands-on mentality
- Confident, professional demeanor with an eye for aesthetics and kitchen design
- Strong communication skills and a customer-focused approach
- Resilience and high willingness to travel
- Genuine enjoyment of working with people

WE OFFER

You will work in a modern and innovative company. Thanks to flat team structures and open communication, we offer your commitment the best opportunities for development. We attach great importance to strong team cohesion. We keep you up to date with regular training courses.



VERANSTALTUNGEN



BETRIEBSKANTINE



URLAUBS- WEIHNACHTSGELD



WEITERBILDUNG



BETR. ALTERSVORSORGE



BETR. ZUSATZVERSICHERUNG